

THE GERMAN DELEGATES

88TC88.COM UG

Berlin
Content Aggregator
www.88tc88.com

88tc88.com is a web based service that helps bands, artists and musicians to translate their names, band names, songs and album titles into Chinese so they can sell their music in Greater China. The service offers to arrange official approval by the Chinese authorities for the material to be released.

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AFM RECORDS GMBH

Hamburg
Label Metal/Rock
www.soulfood-music.de

Jochen Richert

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AUPEO GMBH

Berlin
Online Radio
www.aupeo.com

With just a few clicks you can create your own personalized music station or receive recommendations for a station that fits your current mood. Aupeo was founded in 2008 and offers its users the opportunity to discover new music—and the almost unlimited choice is, of course, brought to you in best sound quality. The Aupeo program not only runs on home computers but also on many internet radio

devices, thanks to the company's cooperation with different hardware manufacturers.

Steffen Hölly

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ALL2GETHERNOW E. V.

Berlin
Convention
www.a-2-n.com

all2gethernow (a2n) is a platform and participatory event for all those interested in music, creativity and culture and the environments enabling their production, distribution and consumption. The a2n brings the various parties that are involved in music together for a joint constructive dialogue on future oriented music strategies. The a2n 2010 will be part of the Berlin Music Week.

Andrea Goetzke

Management
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BERLIN MUSIC COMMISSION EG

Berlin
Music Business Network
berlin-music-commission.de

The Berlin Music Commission is a local creative industry network and your one-stop shop to music in Berlin. Their network of successful small and medium-sized music companies joined together to develop new and existing markets for music from the German capital. They organize network activities, collectively represent the members vis-à-vis public authorities and connect local and international business partners.

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BINGO MERCH

Berlin
Merchandise
www.bingomerech.com

Bingo Merch was started in March 2006 by Keith Nealy to help bands get great quality and affordable shirts and to help plan and coordinate merchandising for their European tours. So far Bingo has been proud to have worked with Animal Collective, Patti Smith, Bright Eyes, Vampire Weekend, Dinosaur Jr, Grizzly Bear, Band Of Horses, Yeasayer, Lucinda Williams, Yoko Ono, Explosions In The Sky, Iron & Wine, St. Vincent and many others. The webshop "Frock Steady" (www.frocksteady.com) should be up and running by March, 2010.

Keith Nealy

Head of Business
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BÖHM BOOKING

Berlin
Booking
www.boehm-booking.net

böhm booking is a Berlin-based music agency run by Christian Böhm. Its musical focus is on americana, roots rock, singer/songwriter, country and folk. They book international acts—full bands as well as solo/duo artists. The company's aim is to be a gate for artists and for music businesses to enter key segments of the European music market. böhm booking provides tour/festival-booking in most European countries, tour

management and promoting local concerts in Berlin.

Christian Böhm

Head of Business
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CANNERY ROW RECORDS

Berlin
Label
www.canneryrowrecords.com

The Berlin label Cannery Row Records and its associated publishing company Palace Flophouse Music have a very international outlook, embedded in a global structure of distribution and publishing partners. Fueled by a network of musicians, professionals and fans around the world, built up over two decades, the driving force is always fueled by creative artists, who sing and play from the heart. Their releases celebrate "handmade" music of timeless quality, including folk, country, calypso and garage rock.

Mark Mulholland

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CARGO RECORDS GMBH

Wuppertal
Distribution, Publishing, Manufacturing, Logistic
www.cargo-records.de

Since 1998, Cargo Records established itself as one of the top players for independent music distribution. Cargo takes care of labels such as Sub Pop, SST, Secretly Canadian, SideOneDown, Fierce Panda and lots more. Cargo is offering full service for these labels, besides distribution they also do promotion, marketing, packe-

ting, logistics, licensing, export as well as online- and mobile distribution. To sum it up in four words: They deliver the goods.

Michael Schuster
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CITY SLANG

Berlin
Label
www.cityslang.com

City Slang is an independent label formed by former booking agent Christof Ellinghaus. Started in 1990 it became, almost by chance, a label for US bands that needed a home in Europe, initially for artists like Flaming Lips and Yo La Tengo followed by others like Calerico, Lambchop, Stars or Nada Surf. Recently they have released more and more European artists like The Notwist or Get Well Soon. The label celebrates its 20th birthday this year.

Christof Ellinghaus
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C/O POP

Cologne
Festival, Convention
www.c-o-pop.de

c/o pop has been taking place annually in Cologne since 2004. The programme of the festival is dedicated to contemporary pop culture in all its variety. Parallel to the festival, c/o pop hosts a business forum known as the c/o pop convention which is directed to professionals from the creative industries. The convention focusses on networking between the different creative industries. Another major c/o pop project is "Europareise", a network of 70 festivals which helps to connect the festival scene from Europe and beyond. 2009 c/o pop saw over 30,000 visitors and 1,200 professionals from 30 countries.

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Tobias Thomas
Head of Festival
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DEVILDUCK RECORDS

Hamburg
Label, Label Management
www.devilduckrecords.de

DevilDuck Records is a little, enthusiastic label that has been releasing albums since 2004, concentrating on good music with artists from the US, UK, Scandinavia and Germany. It has a small but good structure

incl. physical (Indigo) and non-physical (Finetunes) distribution. After being in this business for more than 16 years they know their market. DevilDuck also offers label & product management.

Jörg Trespe
Owner
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FOUR ARTISTS BOOKING AGENTUR GMBH

Berlin
Booking
www.fourartists.com

German promoter for national and international artists. Strong national roster.

Henning Ahrens
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FKP SCORPIO KONZERTPRODUKTIONEN GMBH

Hamburg
Booking
www.fkpscormio.com

FKP Scorpio is one of the leading concert promoters in Europe, based in Hamburg, Germany. The company has organized tours throughout Germany and Europe for 20 years now. They are also successfully established and still manage six of the most popular rock festivals in Germany (Hurricane, Southside, Highfield, Area4, Mera Luna) and in Switzerland (Greenfield Festival), which attract more than 250,000 visitors every year.

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GRACE HELLY GRAPHICS

Hamburg
Graphics, Design
www.gracehellygraphics.de

Graphic design for music: silkscreenposter (gigposter), cover, artworks, promotion, advertisements—design and administration.

Antje Schröder
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GRAND HOTEL VAN CLEEF

Hamburg
Label
www.ghvc.de

German indie label from Hamburg with bands such as Kettcar, Tomte, Death Cab For Cutie.

Rainer G. Ott
Manager
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GRAND HOTEL VAN CLEEF BOOKING

Cologne
Booking
www.ghvc.de

GHVC Booking does not exclusively work with artists who release albums on GHVC. They also work with other selective domestic and international artists.

Danny Simons
Booker
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HAMBURG MARKETING

Hamburg
City of Hamburg
www.marketing.hamburg.de

Hamburg Marketing develops, steers and communicates the brand "Hamburg". Branches like the creative industries and events like Reeperbahn Festival or Reeperbahn Campus form an essential element of its communication mix. They make the Hamburg brand something to be experienced on a sustained basis.

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HEADQUARTER ENTERTAINMENT

Berlin
Booking
www.headquarter-entertainment.de

Headquarter Entertainment is more than a booking agency. They understand the work involved in making a tour successful and what it takes to make an artist happy. After 13 years in the business, the company's roster has grown to almost 90 artists from around the world. Per year they do around 400 international shows, including their own shows as promoters, ranging from small clubs to major festivals.

Christian Morin

Agent, President
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INITIATIVE MUSIK GMBH

Berlin
Non Profit Organisation
www.initiative-musik.de

Initiative Musik gGmbH was founded in October of 2007. Its goal is to promote musicians, people with an immigrant background and music businesses from the genres rock, pop and jazz and to disseminate popular German acts all over the world. Initiative Musik is a funding institution that supports the German music industry.

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KING GEORG

Cologne
Venue
www.kinggeorg.de

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KONZERTAGENTUR BERTHOLD SELIGER

Berlin
Booking
www.bseliger.de

Konzertagentur Berthold Seliger is booking tours for almost 22 years. European agent for American Music Club, Calerico, Iron And Wine, Lambchop, Pere Ubu, The Residents, Tortoise and many others (and for Townes Van Zandt during the last years of his life). German tour promoter for the likes of Bonnie "Prince" Billy, Rosamie Cash, Herman Dune, Kings Of Convenience, The Magnetic Fields, Tift Merritt, Lou Reed, Silver Jews, Patti Smith, Television, Lucinda Williams and many others.

Berthold Seliger
Owner
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KOMPAKT

Cologne
Label, Booking, Agency,
Distribution
www.kompakt.fm

Jon Berry has been working together with Kompakt for over six years and now oversee's the Kompakt record label together with Michael Mager including running a management company within Kompakt.

Jon Berry
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LIFTBOY MANAGEMENT

Hamburg
Management
www.liftboy-management.de

Liftboy Management takes care of the bands Kettcar, Tomte, Kilians.

Rainer G. Ott
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MIGHTYTUNES

Berlin
Booking
www.mightytunes.de

mightytunes is a Berlin based music agency run by Heiko Wessels and Christian Böhm. The agency's aim is to be a gate for both, artists and music businesses, so they can successfully enter key segments of the European music market. mightytunes provides tour/festival-booking in most European countries, tourmanagement as well as promotion for concerts in Berlin. It offers professional PR for releases and tours in Germany, Austria and Switzerland.

Heiko Wessels
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MUFIN GMBH

Berlin
Semantic Audio Technology
<http://business.mufin.com>

mufin is a music discovery platform that helps people find new music they like on www.mufin.com and through its partner sites — including media companies, online music stores and mobile operators. Unlike traditional music discovery platforms, mufin's music recommendations are not based on popularity or geographic regions but on the sound of the music itself. Even independent artists can be on top of a recommendation list if their music matches a listener's taste.

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MORR MUSIC

Berlin
Label
www.morrmusic.com

One of Berlin's most influential and well-loved imprints, Morr Music has had such an impact on the merging of electronic and indie musical disciplines that many consider the label to have invented its own genre. Its impressive roster is certainly a testament to this fact—the likes of Lali Puna, Müm, Isan, Seabear, Radical Face, Sin Fang Bous, The Wooden Birds, The Clean, It's A Musical, Surf City, Ms. John Soda, Tied & Tickled Trio, Electric President, The Go Find and B.Fleischmann make an impeccable roster.

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NEWTHINKING COMMUNICATIONS GMBH

Berlin
Consulting Agency for Media, Politics, Informations Technologies
www.newthinking.de

newthinking communications is an agency for digital culture and the digital society, based in Berlin. It's particularly interested in social media, open source approaches, creative commons and new strategies for music and culture in the digital age. newthinking organizes and curates events and workshops like the all2gethernow or the republica, provides online communication consultancy and web development. Thematic work: research and analysis, content production, project development and management.

Andreas Gebhard
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NEULAND CONCERTS / WARNER MUSIC GROUP

Hamburg
Booking, Promotion
www.neuland-concerts.com

Neuland Concerts is a booking agency located in Hamburg. Neuland Concerts organizes

concerts and tours for domestic and international artists.

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PLANKTON-MEDIA

Hamburg
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POPCUTS

Berlin
Online Music Store
www.popcuts.com

Popcuts is a download store, where the buyer of a song shares the future profits of that song. A trendsetter is rewarded for discovering a hit. Fans are encouraged to purchase exciting music in a legal way as early as possible. This merges the interests of artists and consumers.

Hannes Hesse
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POPKOMM GMBH

Berlin
Convention
www.popkomm.com

Popkomm has been based in Berlin since 2004 and is now well established as the world's music and entertainment business meeting place incl. market place, conference and festival. Popkomm is synonymous for innovation and trends and the best music business platform in Germany to do business, to exchange knowledge and keep up to date on the latest developments. Popkomm dates: September 8–10, 2010. Venue: Airport Berlin Tempelhof.

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REEPERBAHN CAMPUS

Hamburg
Conference
www.reeperbahncampus.com

Reeperbahn Campus is Hamburg's first professional event to unleash creative energy: not just putting it on the agenda!

Unusual locations, interesting panels, new forms of cross-company exchange and the international club festival Reeperbahn Festival make Reeperbahn Campus a new fixture for all professionals of the creative industries in northern Europe. Hamburg is already looking forward to meeting visitors from Germany and abroad from September 23–25, 2010 during the 5th Reeperbahn Festival and the 2nd Reeperbahn Campus.

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REEPERBAHN FESTIVAL GDR

Hamburg
Festival
www.reeperbahncampus.com

The Reeperbahn Festival is a unique European club festival. On the last weekend of every September dozens of new international bands meet an enthusiastic audience in Germany's music metropolis Hamburg. Visitors not only enjoy the exciting festival program but also the matchless setting. This year's Reeperbahn Festival will take place from September 23–25, 2010.

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REVOLVER PROMOTION

Berlin
Promotion Agency
www.revolverpromotion.de

Founded as a promotion agency in 2004, Revolver Promotion

turned into an all-inclusive service with label, promotion, management and publishing. With all their experience they care for long-term and gradual artist development.

Tom Weber
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R.D.S.

Berlin
Label
www.revolverpromotion.de

A department of Revolver Promotion.

Matthias Kringe
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SOULFOOD MUSIC DISTRIBUTION

Hamburg
Music Distribution for Europe
www.soulfood-music.de

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Steve Gardner
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SOUNDCLOUD

Berlin
Online Audio Platform
http://soundcloud.com

SoundCloud is an online audio platform catering to music professionals, enabling them to collaborate, promote and distribute their music online in a simple, accessible and feature-rich way. SoundCloud allows music makers to upload large audio files, embed those tracks on websites and blogs, share them publicly (including via Twitter) or only to specified contacts and gives listeners the ability to comment on specific parts of the recording directly from the SoundCloud player.

Alexander Ljung
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SOUTERRAIN TRANSMISSIONS GMBH & CO. KG

Berlin
Label
souterraintransmissions.com

Krista Schmidt (Touch And Go Records) and Christof Ellinghaus (City Slang)—old friends meet, an idea is born: Souterrain Transmissions. Based in Berlin, Souterrain has become the European home for many talented North American musicians including Tweed Bird,

All The Saints, Laura Gibson, Musee Mecanique and Ramona Falls. One big happy underground family transmitting its signal around the European globe.

Krista Schmidt
Label Manager
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SSC GROUP GMBH

Berlin
Booking
www.ssc-group.net

SSC Group GmbH Concert & Event Agency has offices in Düsseldorf, Basel and Berlin. Founded in 1998, SSC promotes about 1200 shows a year and is an associate of the annual "c/o pop Cologne" music festival and conference. SSC represents over 150 acts from various genres, including artists like 2manydj's, Mr. Oizo, Heracles And Love Affair, Rgnichi Sakamoto, Soultear, The Go! Team and many more. As a major "music consulting agency", SSC works with Levi's, Sony Ericsson, Vodafone etc.

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SWEATSHOP AGENCY

Berlin
Booking
sweatshopagency.wordpress.com

Sweatshop was responsible for bringing Mudhoney, Flaming Lips and Yo La Tengo to Europe in the late 80s and early 90s. Today Sweatshop Agency is a booking agency in its second incarnation: They feel more like a gang than a booking agency and are happy to have a selected roster of bands that are as close to them as adopted kids to their loving step parents (no real kids, that would be silly). They're also proud to have a European network of friends and partners whom they trust and who share their vision!

Severin Most
Head of Booking
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TAPE.TV GMBH

Berlin
Online Music TV
www.tape.tv

tape.tv combines the simplicity of television with all the internet options, offering a visual domicile to music videos as well as to the artists and their fans. The principle: Your music finds you. No matter if you are a music listener, connoisseur or expert: Just lean back and watch music 24/7. Or lean forward and personalize your music program with just one click. tape.tv goes one step further than any previous music formats on the web: It is your very own music television.

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THE SUBLIMINAL SOCIETY

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TOMLAB

Cologne
Label
www.tomlab.com

Tomlab is a record label based in Cologne, Germany. Over the years Tomlab has developed from a small electronic music label to a company with a very diversified international roster, widely recognised for its intimate selection of outstanding independent pop music. Tomlab has released the debut albums of artists such as The Books, Casiotone For The Painfully Alone, Mantler, Niobe, Owen Pallett and Patrick Wolf to the wide acclaim from both press and audiences worldwide. Tomlab is curated by Jan Lankisch and Tom Steine. They presently focus on their new signings Munich Munch, No Kids, Parenthetical Girls, Simon Bookish and Skeletons for worldwide release, as well as Mount Eerie and Whig? for the European market.

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TRACKS & FIELDS GMBH

Berlin
Online Music Production
Network
www.tracksandfields.com

Tracks & Fields connects musicians, producers and the music industry for new projects. Artists from all over the world can do online collaborations with each other. They find the right people to write, produce or remix music and share their ideas online through dedicated tools. People looking for talent tap into a large network of artists, posting requests such as remixes, film and game scores or production jobs, receiving custom-made pitches and hiring professionals with a few clicks.

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WACKEN OPEN AIR / ICS FESTIVAL SERVICE GMBH

Hamburg
Festival Promoter, Booking, Management Publishing
www.wacken.com
www.ics-int.com

Worldwide festival-, tour-, local-show-promoter. Label, ticketing, mailorder, publishing, media service, web TV channel, web radio, worldwide booking agency.

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X-WHY-Z KONZERTAGENTUR GMBH & CO. KG

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